

**THE KERALA AGRO INDUSTRIES CORPORATION LIMITED,**  
**KISSAN JYOTHI, FORT.P.O,**  
**THIRUVANANTHAPURAM – 695 023**  
**PH: 0471 2471343, 2471344, 2471345**

**NOTICE INVITING APPLICATION FOR DEALERSHIP TIE UP WITH KAIC FOR TRADING OF**  
**GOODS THROUGH UNIT OFFICES FOR FY 2016-17**

Kerala Agro Industries Corporation (KAICO) is desirous to make Dealership arrangement with manufactures of agricultural machineries listed in the Annexure I.

**INSTRUCTIONS**

**1. Procedure for submission**

Application should be submitted in the enclosed Application Form along with required document (detailed below) in sealed envelope addressed to MANAGING DIRECTOR, The Kerala Agro Industries Corporation Ltd, Kissan Jyothi Fort . P. O, Thiruvananthapuram on or before 25.04.2016, 3.00 pm.

**2. Documents to be attached along with the Application.**

- a. Company Profile
- b. Address Proof
- c. Copy of ownership document
- d. Proof of financial turn over during last three years
- e. Copy of VAT registration with TIN No.
- f. Copy of import, export code certificate (in case of imported items)
- g. D.D/Cheque for Rs. 100/- , drawn in favour of "Managing Director", The Kerala Agro Industries Corporation Ltd, Kissan Jyothi, Fort . P. O, Thiruvananthapuram – 695 023, towards application fee or Cash Receipt received from our unit offices.
- h. Details of products which contain information regarding make, model, its Technical specifications, Test report issued from competent authority,

whether indigenously manufactured or imported, list of standard accessories, etc.

- j. Product broucher if any.
- k. Copy of test certificates.
- l. Testimonials issued by the client.

### **3. Applications & Scrutiny.**

Applications received within the prescribed time limit will be scrutinized by the Purchase Committee at Kerala Agro Industries Corporation Limited (KAICO). The purchase Committee has the right to reject or accept any application.

### **4. Validity of Offer**

Dealership should be valid for minimum of one year from the date of executing dealership agreement.

### **5. Pre-Discussion**

Pre-discussion shall be conducted at KAICO Head Office at Trivandrum before last date of the submission of application for providing clarification (if any) regarding the empanelment process. Date of the pre - bid meeting will be published in our website. Interested applicants may participate in this meeting.

- 6. Selected applicant should execute an agreement with KAICO in Kerala Stamp Paper worth Rs. 200/- at their own cost.
- 7. Selected applicants should supply the desired quantity of items for which they have dealership arrangement at the rate approved for the financial year 2016-17. Corporation has the right to revise the rate according to market condition and demand.
- 8. Dealers should be ready to provide a minimum credit period of one month
- 9. According to the supply order the dealer should delivers the required quantity of goods in time at the destination specified.
- 10. For the purpose of rate fixation, basic price of the machinery/items, and price of accessories, transportation, installation etc, excluding taxes shall be considered
- 11. If any information provided by the applicant is found to be factually incorrect or

misleading, such applications will be disqualified at any time during the validity period.

- 12.** Non compliance to any terms & conditions stipulated in this document/agreement at any time during the validity of dealership will be considered as violation of agreement and the KAICO reserves the right to take appropriate penal action.

**13. Rights Reserved**

KAICO reserves the right to accept or reject any of the application without assigning any reasons whatsoever and does not bind itself to accept the lowest rate for any specific model or brand, while preferring quality. Also KAICO reserves the right to make dealership with more than one supplier for the supply of same item.

- 14.** While selecting the firms for dealership arrangement following factors shall be considered.

1. Preference shall be given to the suppliers for the following order  
(a)Manufacturer (b)Dealer
2. Experience in this sector.
3. Quality of the product that they have offered or its brand value.
4. Test certificates issued from competent authority for the items.
5. Period and pervious dealings with the Government agencies.
6. Availability of necessary after sales services.
7. Prompt delivery conditions.
8. Total number of machines supplied in Kerala.
9. Satisfactory performance report issued by client.

- 15.** KAICO, if felt necessary, may inspect the manufacturing premises of various selected company at any time during the validity period to ascertain the production capabilities, quality testing facilities etc. and found un-satisfactory may delete the names of such companies from the list.

- 16.** If any dispute arises out of this process, the decision of the Competent Authority of the KAICO shall be final.

- 17.** For any legal remedies, the Courts at Thiruvananthapuram shall only have the jurisdiction.

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**APPLICATION FORM FOR DEALERSHIP OF SUPPLIERS/RENEWAL OF**  
**EXISTING DEALERSHIP**

1. Name of Applicant :

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2. Address :

3. Contact No. :

4. Mob.No. :

5. E-Mail ID :

6. TIN No :

7 Whether the applicant is already a  
Dealer of the Corporation

(If yes, specify the category)

8. Sale Tax Registration Number :

9. District preferred :

10. Technical Details

<b>Item</b>	<b>Brand Name</b>	<b>Model No.</b>	<b>Detailed Technical Description</b>	<b>Test Certificate No &amp; Date</b>	<b>Test Certificate issued Authority</b>



12. Details of the present product lines handled and approximate turnover value for the past three years.

Product	2013-14 (Rs. in Lakhs)	2014-15 (Rs. in Lakhs)	2015-16 (Rs. in Lakhs)

13. Number of each of the above machines already supplied in Kerala (Furnish list with customer name & address)

14. Specify experience in dealing the machinery

15. Details of the supply effected to the various Government agencies in the last three financial years

16. Location of service stations in Kerala

17. Details of the Services extended

18. Warranty period

19. Details of the related Companies/Subsidiaries in Kerala

20. Details of the facilities available for demonstration of equipment and training of operators

21. Delivery conditions



22. Any additional information which may help us in reviewing your Application

23. Signature of the applicant with date

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**For Office use**

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**LIST OF TRADING GOODS FOR DEALERSHIP**

**CATEGORY A:- Agriculture machineries & implements**

1. Tractor and implements
2. Power Reaper
3. Power weeder/Garden Tiller and implements
4. Paddy Transplanter – walk behind & Rider Models
5. Combine Harvester
6. Earth moving machinery
7. Hay Baler
8. Trailer both tipping & non tipping – One Ton, Three Ton & Five Ton capacities
9. Pumpsets with electric/engine prime mover
10. Mini Tractor with Accessories
11. Brush cutter
12. Chain saw
13. Cono weeder
14. Other Agricultural Machineries related to Farming.

**CATEGORY : B – ELECTRICAL ITEMS**

1. Generator sets

**CATEGORY : C – SOLAR EQUIPMENTS**

**CATEGORY : D – MICRO IRRIGATION EQUIPMENTS**

**CATEGORY : E – WASTE MANAGEMENT SOLUTIONS**

